

# INVITATION FOR BIDS (IFB) No. B16023, TRASH COMPACTOR SERVICES

## PUBLIC BID OPENING TABULATION

This Public Bid Opening is being conducted as detailed within Section 6.9 of HUD Procurement Handbook 7460.8 REV 2. Accordingly, during this public bid opening, we will only read the name of each bidder and the following listed amounts each bidder proposed. A fully executed copy of this Tabulation form will be available to the public at the conclusion of this public bid opening. No bids submitted will be made available for public inspection until after the Agency has completed award (e.g. executed a contract with the successful bidder). Because the Agency has not yet completed its due diligence, the Agency will not at the bid opening designate any "apparent low bidder," but will do so after the Agency conducts all of the required due diligence. The Agency will, after this public bid opening, fully investigate all bids for responsiveness and will conduct its due diligence to ensure that the eventual successful bidder is fully responsive and responsible. All bidders will be informed in writing by a written Notice if the following noted apparent low bidder (or any other bidder) is found to be non-responsive or not responsible.

### Lot #1, Trash Compactor Services:

Bidder	Base Bid
Bayler & Compactor Service, LLC	\$N/A not responsive, didn't enter price for all items & didn't submit hard copy
DMH	\$ 20,650.00
Ver-Tech	\$ 22,100.00

### Lot #2, Chute Door Repairs

Bidder	Base Bid
Bayler & Compactor Service, LLC	\$ N/A - See above
Ver-Tech	\$ 8,550.00
	\$

### SEALED BIDS OPENED BY (Bid Opening Officer):






### BID OPENING WITNESSED BY:






### BIDS RECORDED BY:






**Notice of Successful Offeror (Bidders)**  
**INVITATION FOR BIDS (IFB) No. B16023, Trash Compactor Services**

October 12, 2016

TO: All bidders in response to the above noted IFB.

The Agency is pleased to announce that it is in the process of completing award to the following responsive and responsible bidder(s) that submitted the lowest cost for each Lot (please see the following Tables).

Lot #1, Trash Compactor Services:

[Table No. 1]

Name of Bidder	City Domiciled Within	Final Rank	Base Bid	Section 3 Preference Awarded	Total Calculated Sum Proposed
DMH Companies	New Hope, MN	1	\$20,650.00	NONE	\$20,650.00
Ver-tech, Inc	Rockford, MN	2	\$22,100.00	NONE	\$22,100.00
MPHA deemed the 3 <sup>rd</sup> bidder non-responsive because it did not submit its Step #1 documents and did not bid on all pricing items.		3	N/A	N/A	N/A
**The apparent low bidder for this Lot.					

Lot #2, Chute Door Repairs:

[Table No. 2]

Name of Bidder	City Domiciled Within	Final Rank	Base Bid	Section 3 Preference Awarded	Total Calculated Sum Proposed
Ver-tech, Inc	Rockford, MN	1	\$8,550.00	NONE	\$8,550.00
MPHA deemed the 2 <sup>nd</sup> bidder non-responsive because it did not submit its Step #1 documents and did not bid on all pricing items.		2	N/A	N/A	N/A
**The apparent low bidder for this Lot.					

We remind each bidder of his/her right to a debriefing and the right to protest. Please note that the Agency must receive written notice of either within 10 days of the receipt of this Notice.

Thank you for your interest in doing business with our Agency. We will ensure that you receive notice of similar opportunities from our Agency in the future.

Molly Prahm, Buyer

**PRICE ANALYSIS (PA)**  
**Invitation for Bid No. B16023**  
**Trash Compactor Services**

This PA is conducted as required by 24 CFR 85.36(f)(1) and as detailed within Section 10.3 and Appendix 12 of HUD Procurement Handbook 7460.8 REV 2.

Cost Analysis: N/A Price Analysis: X Budget Amount: N/A

**1.0 Price Analysis.**

**1.1 The two steps of a Price Analysis typically are:**

- 1.1.1** As detailed within Column No. (3) following, compare the bid costs received from the lowest responsive and responsible bidder with the costs received from each of the other bidders (aka Force of Competition); then
- 1.1.2** As detailed within Column No. (4) below, compare the bid costs with the Independent Cost Estimate (ICE).

**Lot #1, Trash Compactor Services**

**[Table No. 1]**

(1) Bidder	(2) Total Calculated Amount Proposed	(3) Comparison with low bidder	(4) Comparison with the ICE
ICE:			\$23,473.25
DMH Companies	\$20,650.00		-12.0%
Ver-tech, Inc	\$22,100.00	+6.6%	-5.9%
Average of all Bidders (\$42,750.00, divided by 2)	\$21,375.00	+3.4%	-8.9%

- 1.1.2.1** Price Analysis Conclusion. Based upon the above-estimated price comparison between our ICE and prices we will pay based on DMH Companies' bid, the costs that we will pay for these services are fair and reasonable.

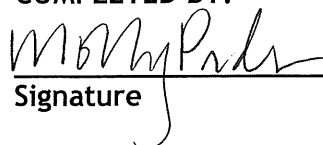
**Lot #2, Chute Door Repairs**

**[Table No.2]**

(1) Bidder	(2) Total Calculated Amount Proposed	(3) Comparison with low bidder	(4) Comparison with the ICE
ICE:			\$7,812.00
Ver-tech, Inc	\$8,550.00		+8.7%
Average of all Bidders (\$8,550.00, divided by 1)	\$8,550.00	+0%	+8.7%

- 1.1.2.2** Price Analysis Conclusion. Based upon the above-estimated price comparison between our ICE and prices we will pay based on Ver-tech, Inc's bid, the costs that we will pay for these services are fair and reasonable.

**COMPLETED BY:**


10-12-16
Molly Prahm
Buyer  
 Signature Date Printed Name Title

MINNEAPOLIS PUBLIC HOUSING AUTHORITY